

State Region

















JIM MALZ

Midwest Regional Executive, Citizens







TAMMY CARNRIKE

Chief Operating Officer, Detroit Regional Chamber





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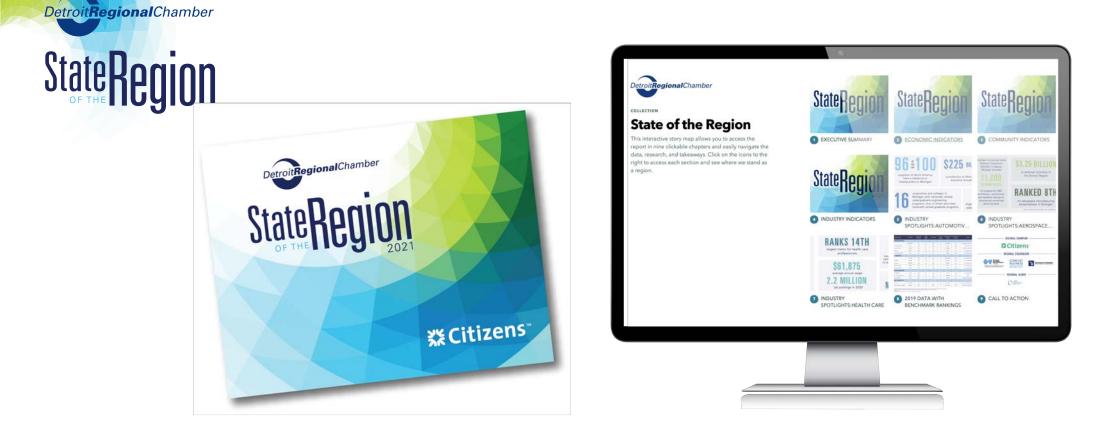






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LEADING SOURCE FOR BUSINESS AND ECONOMIC DATA













SANDY K. BARUAH

President and Chief Executive Officer, Detroit Regional Chamber









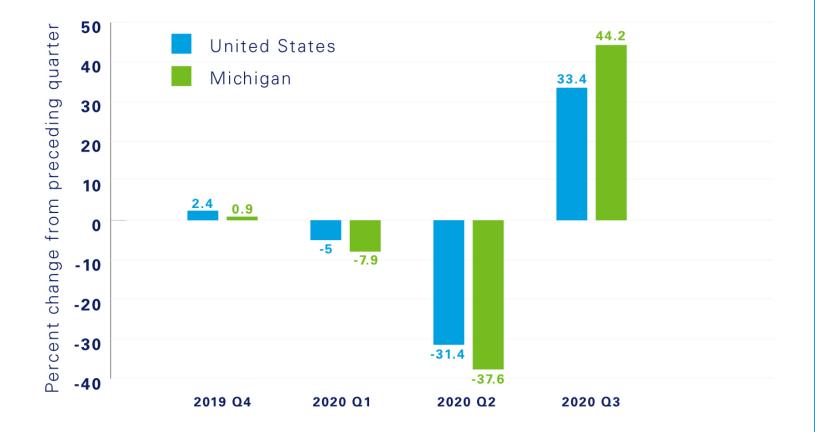
What is a K-Shaped Recovery?





REAL GDP

2019 Ended Ten Years of Economic Growth



Michigan was disproportionately impacted in Q2 due to reliance on durable goods manufacturing.

However, Q3 showed a stronger rebound in economic activity as manufacturing reopened.

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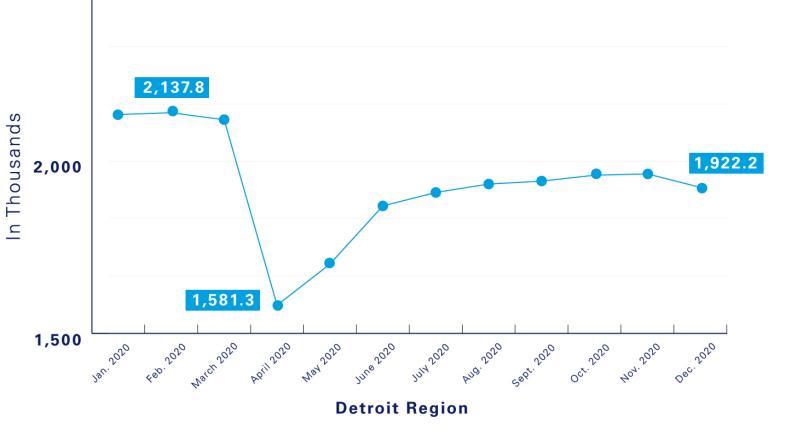


2,500

Detroit Regional Chamber

PRIVATE SECTOR JOBS

COVID-19 Caused Initial Steep Decline, Eventual Leveling



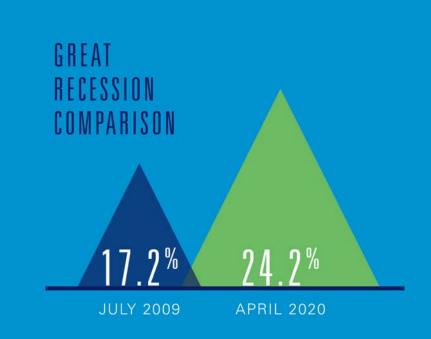




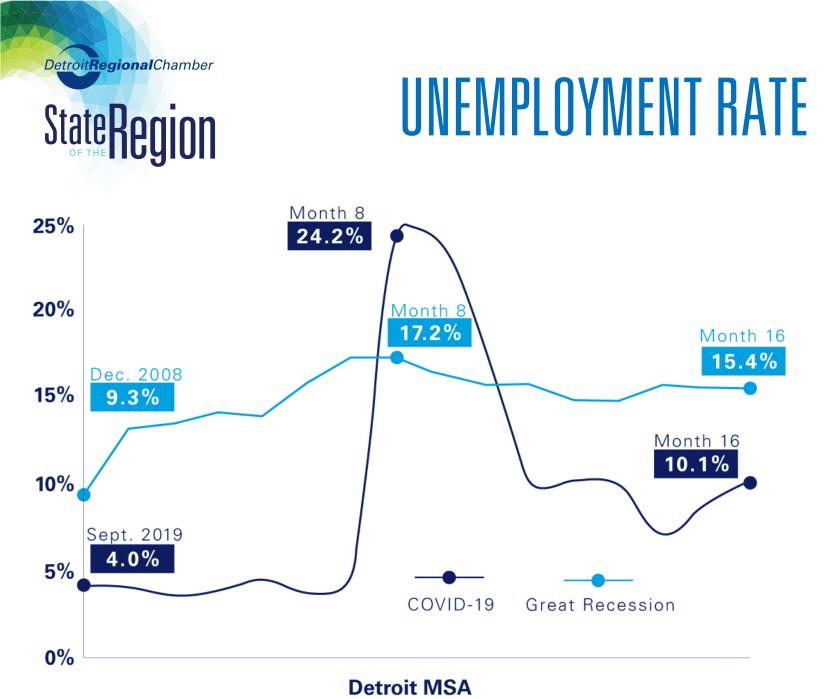
UNEMPLOYMENT RATE

April 2020, Highest Unemployment Rate Ever Recorded









Peak and Curve of Unemployment Rate Contrasts Greatly With That of Great Recession

> Workers without any college education were more likely to have lost their jobs than workers with at least some college education in the COVID-19 downturn. This pattern in job losses by education level is also in line with trends in recessions historically, including the Great Recession."

> > RAKESH KOCHHAR Senior Researcher Pew Research Center

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50%

40%

30%

20%

10%

Feb 2019

6102 is

LONG TERM UNEMPLOYED

April 2010

45.5

Long-Term Monthly Unemployment Rose to Nearly 40% Nationally

GREAT

RECESSION

COMPARISO

37.1%

DEC. 2020

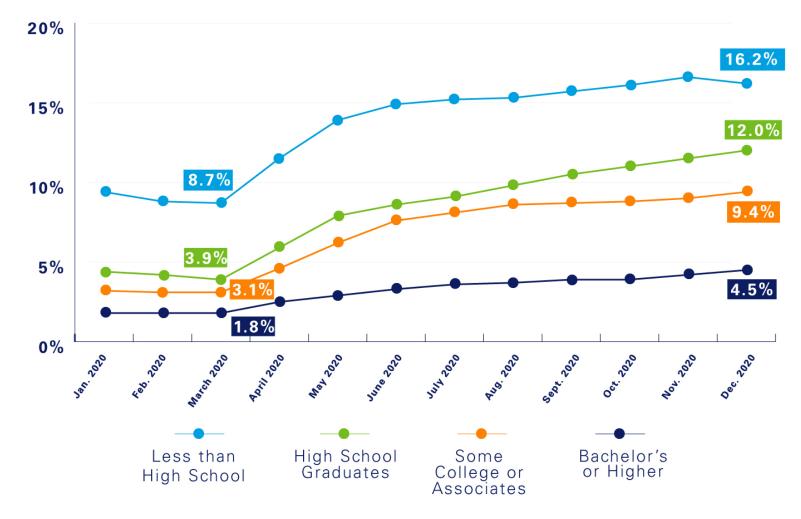
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United States



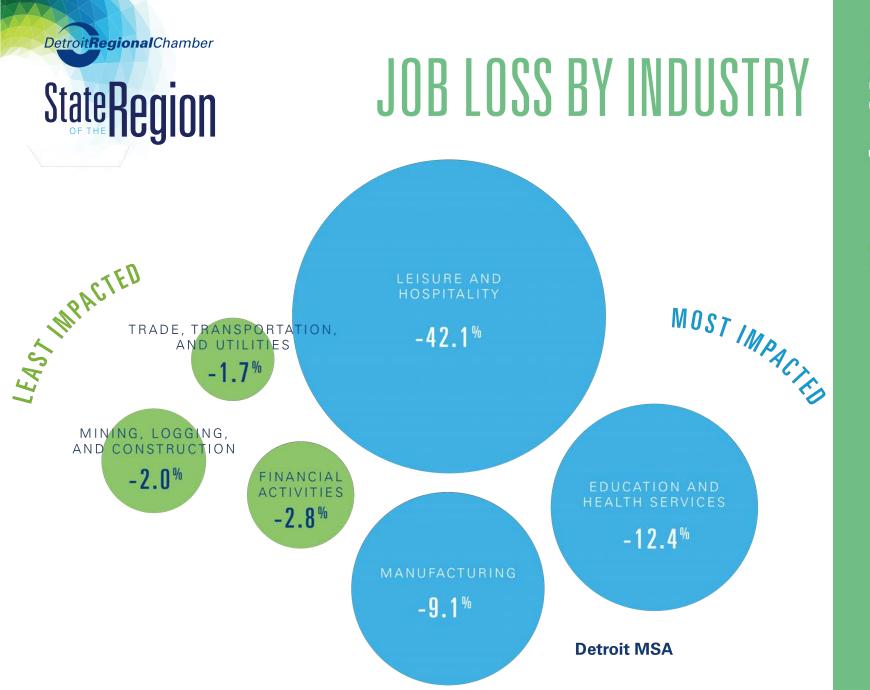
UNEMPLOYED BY EDUCATION LEVEL



COVID-19 Emphasized State's Unemployment Disparities by Education Level



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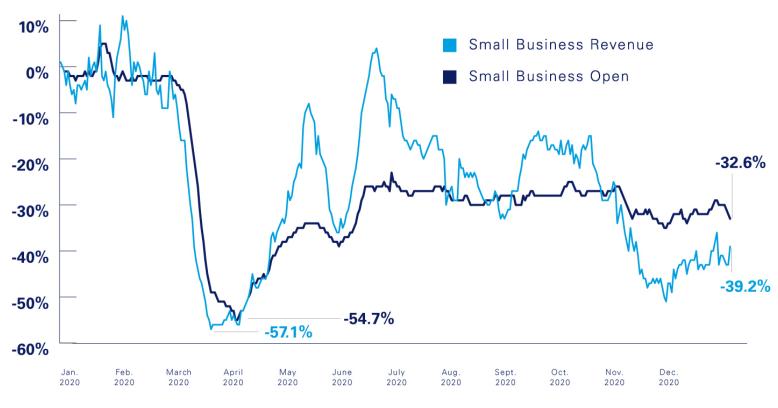
Leisure, Hospitality Sectors See Highest Job Loss During Pandemic

> Black Americans and other persons of color have higher representation in service occupations with lower wages and less options for remote work.

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SMALL BUSINESSES CONTINUE TO STRUGGLE



Detroit MSA

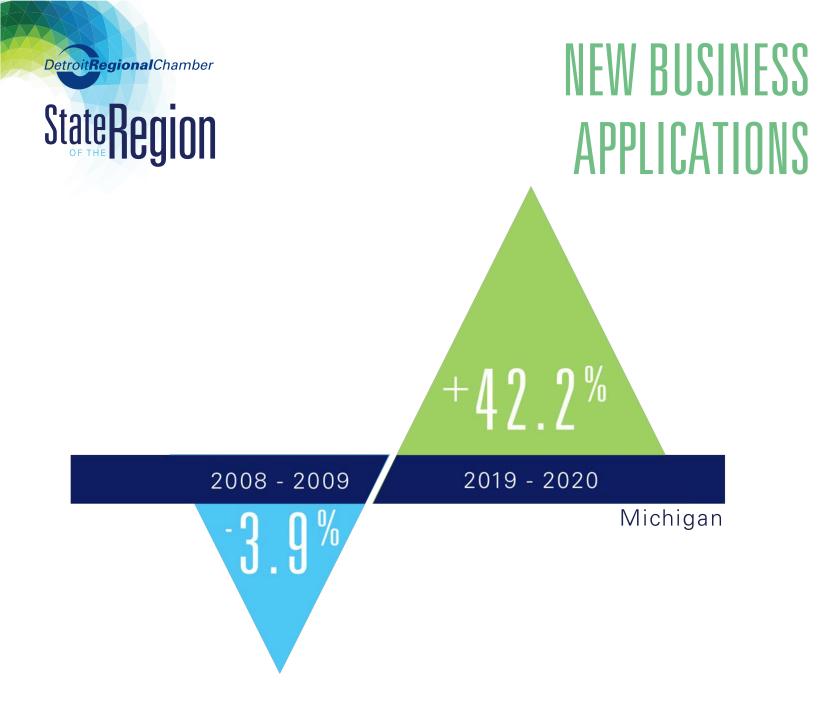
Since January 2020 Over One-Third Have Closed Revenue Down by 40[%]

58%

of Michigan voters said helping small businesses bounce back was the first issue that state leaders should address.

DETROIT REGIONAL CHAMBER POLL, DECEMBER 2020





42[%] Year-Over-Year Increase

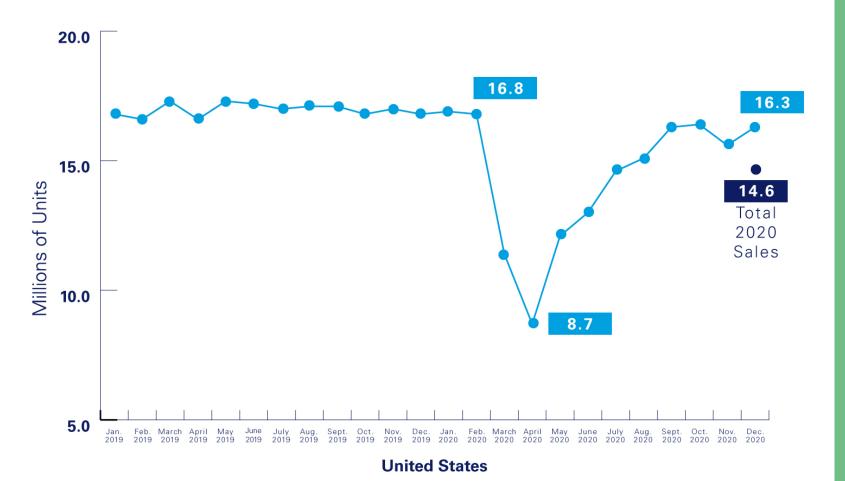
2020's surge in business applications is markedly different from what occurred during the financial crisis of 2007-09. By 2008, the end of the first full year of the Great Recession, business applications were down nearly 230,000 from their 2007 level.

ECONOMIC INNOVATION GROUP





LIGHT VEHICLE SALES



Despite Early Declines, Sales Rebounded

It's clear that consumers who are purchasing vehicles right now are feeling quite secure in their financial position despite the pandemic. The discouraging unemployment numbers we're seeing across the country likely aren't reflective of the Americans in the new car market."

> **JESSICA CALDWELL** Executive Director of Insights, Edmunds





AIRPORT PASSENGERS



Detroit Metropolitan Wayne County

DTW Passengers Down 61[%] Compared to 2019

The first (phase of 2021) will look a lot like 2020, with travel demand deeply depressed... The second phase will begin only when we reach a turning point with widely available vaccinations that spur a significant return to travel, particularly business travel."

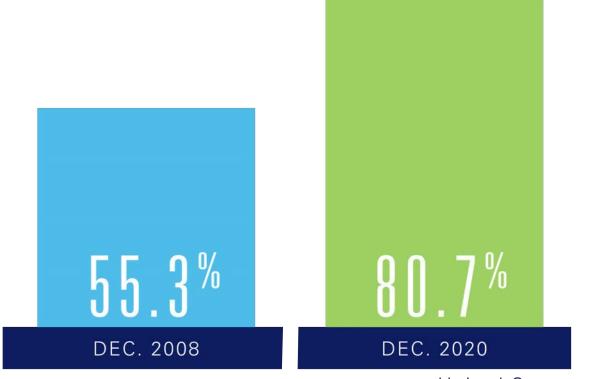
> **ED BASTIAN** Chief Executive Officer, Delta Air Lines

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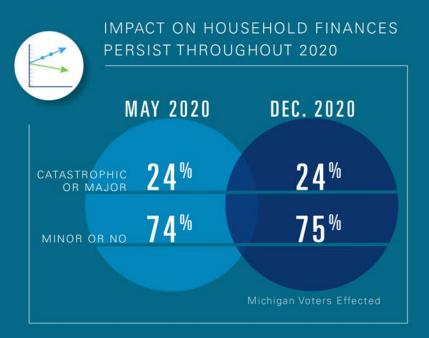


CONSUMER SENTIMENT



United States

Despite the Pandemic, Consumers Remain Resilient







CONSUMER SPENDING



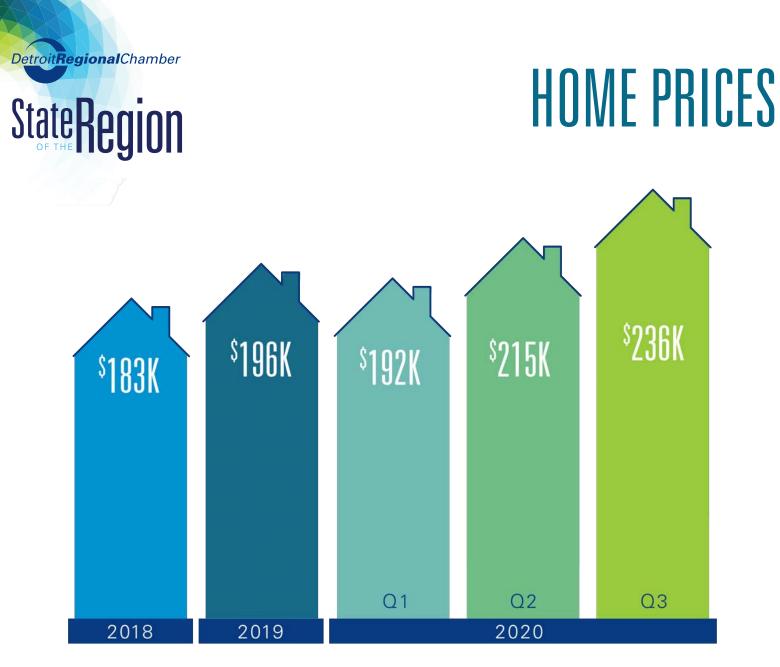
United States

Service Sector Suffered, Spending on Goods Increased Through COVID-19 Pandemic

> Michigan tax revenues were buoyed because Michigan generally doesn't tax services, and that's the industry most clobbered."

JOEL PRAKKEN Chief U.S. Economist, IHS Markit

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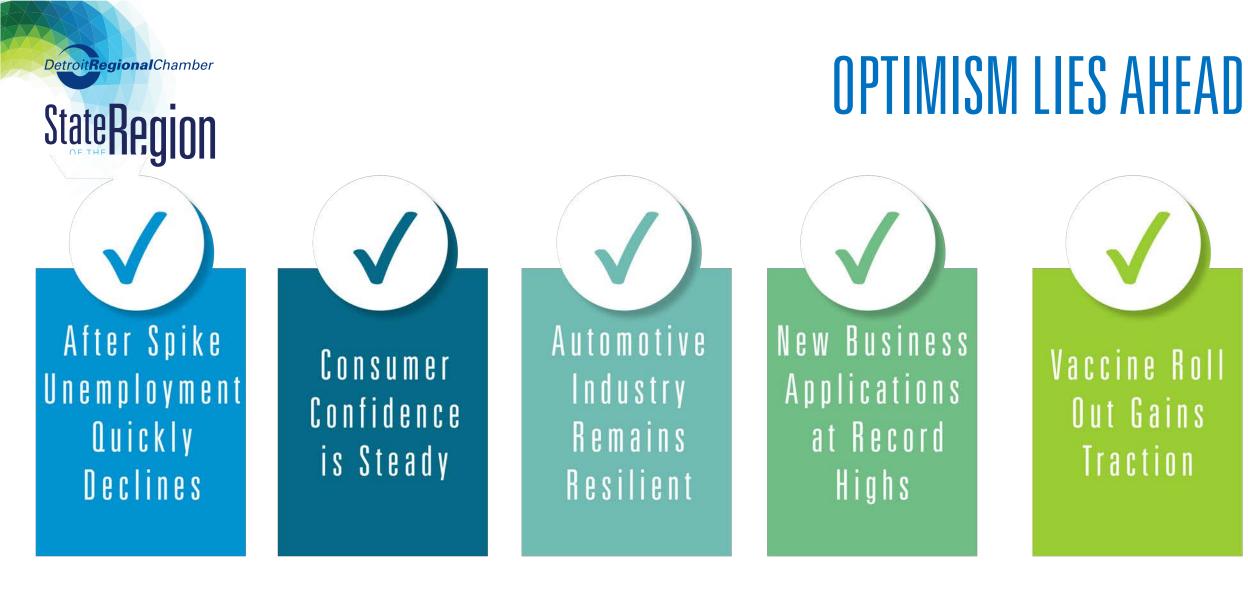
Detroit MSA

Growing Home Prices Strengthen Over 2020

As we all found ourselves spending more time at home this year, the market for new homes exploded... Many buyers aren't waiting for a return to normal. Instead, they're anticipating a new normal in which they live, work, and entertain differently than ever before and view housing through that lens."

> STEVE BAIRD President and Chief Executive Officer, Baird & Warner

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JAY FARNER

Chief Executive Officer, Quicken Loans/Rocket Mortgage

INTERVIEWER: **REBECCA JARVIS**

Chief Business, Economics, and Technology Correspondent, ABC News





LINDA HUBBARD, President and Chief Operating Officer, Carhartt Inc. DAVID LEWIS, President, AT&T Michigan JIM NALZ, Midwest Regional Executive, Citizens

Moderator:

SANDY K. BARUAH, President and Chief Executive Officer, Detroit Regional Chamber





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